



Press Release
SMA Canada

SMA Affirms Status as Number One Utility-Scale PV Solutions Provider in Canada with 100 MW Order

SMA Wins Long-Term O&M Services, Provides Inverters for Grand Renewable Solar Project in Ontario

TORONTO, Nov. 19, 2013—SMA Canada has been chosen to supply solar inverters and operations and maintenance (O&M) services for the Grand Renewable Solar project, a utility-scale, ground-mounted PV system located in Haldimand County, Ontario, Canada. Upon commercial operation, and for the next decade, [SMA Service](#) will assume operational management of the 100-megawatt PV system from Grand Renewable Solar LP. Early next year, SMA will begin delivery of the 130 Sunny Central 800CP-US inverters that will power the system, which will be the largest of its kind in Canada when complete.



SMA will supply inverters and assume operational maintenance of a 100-megawatt PV power plant in Ontario.

Photo courtesy of SMA Canada

“SMA’s all-inclusive O&M services and world-class central inverters are in high demand among investors and plant owners of large-scale PV plants in North America and abroad,” said Henry Dziuba, president of [SMA Canada](#). “SMA’s selection as its O&M and inverter provider solidifies our position as Canada’s number one utility-scale solutions supplier.”

SMA recently introduced plant-wide O&M services as part of its top-ranked service portfolio in North America. Available in three plans—Preventative, Proactive and Performance—[SMA O&M](#) provides essential to comprehensive services, which increase performance ratios, protect power production and simplify long-term planning. In

addition to these plans, SMA offers individual services that can be integrated in a flexible fashion, resulting in a highly customized O&M solution. Project owner Grand Renewable Solar LP selected the Proactive plan with additional support services.

“Because of its size and scope, the Haldimand solar project requires investment-grade O&M services,” said Daniel Soper, one of the development partners with Grand Renewable Solar LP. “With its 30-year history, top-

ranked service and technical expertise, we are proud to select SMA as the operations and maintenance operator for this important project.”

The [Sunny Central CP-US](#) line of inverters offers class-leading 98.7 percent efficiencies and SMA’s intelligent temperature management system, [OptiCool™](#), which enables outdoor operation in a variety of challenging climates. The Sunny Central CP-US line also provides leading grid management functions to address utility requirements.

About SMA

The SMA Group generated sales of €1.5 billion in 2012 and is the global market leader for solar inverters, a key component of all PV plants and, as an energy management group, offers innovative key technologies for future power supply structures. It is headquartered in Niestetal, near Kassel, Germany, and is represented internationally in 21 countries. The Group employs more than 5,000 people worldwide. SMA’s broad product portfolio includes a compatible inverter for every type of module on the market and for all plant sizes. The product range includes both inverters for photovoltaic plants connected to the grid as well as inverters for off-grid systems. SMA is therefore able to provide ideal technical inverter solutions for all plant sizes and types. Since 2008, the Group’s parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and also in the TecDAX index. In recent years, SMA has received numerous awards for excellence as an employer and achieved first place in the nationwide “Great Place to Work®” competition in 2011 and 2012. www.SMA-Canada.ca

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Photo Caption: SMA will supply inverters and assume operational maintenance of a 100-megawatt PV power plant in Ontario.

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